

Ready Mix & Gravel, Inc.

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10/2018

As a reminder, FERNDALE READY MIX & GRAVEL will be closed all day on the following days:

THURSDAY & FRIDAY, NOVEMBER 22rd & 23TH, THANKSGIVING WEEKEND MONDAY & TUESDAY, DECEMBER 24th & 25th, CHRISTMAS WEEKEND MONDAY & TUESDAY, DECEMBER 31st & JANUARY 1st, NEW YEARS WEEKEND

Additionally, we'd also like to inform you about our <u>order/dispatch hours</u> and Saturday operations from <u>November 10th</u>, <u>2018 through March 9th</u>, <u>2019</u>. During this time period our ready mix concrete order and dispatch hours will be from 6:00 a.m. to 4:00 p.m. We will be closed all Saturday's during this period; however, if inclement weather conditions persist and a Saturday forecast is good, we could schedule to open if at least 150 yd³ in <u>confirmed</u> concrete orders come in. Dispatch hours for the remainder of the year will be 6:00 a.m. to 4:30 p.m.

We would also like to take this opportunity to remind you of our <u>concrete ordering policy</u>:

- ➤ <u>Will Call</u> Orders placed for 10:00 a.m. or before must be confirmed by 3 p.m. on the previous day of business or your slot may be lost.
- ➤ <u>Will Call</u> Orders placed for after 10:00 a.m. must be confirmed a minimum of 2 hours before scheduled time or your slot may be lost. This will include Will Call Orders that are pending inspection by City or County officials.
- Any <u>weather related Will Call Orders</u> less than 100 yd³ must be confirmed a minimum of two hours before scheduled time. Those larger than 100 yd³ must be confirmed 4 hours prior to the scheduled time to secure material supplies at our plant(s).
- Confirmed orders which are cancelled within two hours of scheduled time are subject to cancellation charges of up to 100% of the order amount.
- > Scheduled deliveries for 4 p.m. or later may be subject to additional after hour fees.

As in past years, beginning November 1, 2018 and continuing through to March 31, 2019 we will automatically be applying a \$3.00/yd³ "Winter Heat®" charge to all deliveries. In order to simplify your ordering process and provide you with consistent and reliable ready mix properties, Ferndale Ready Mix & Gravel will guarantee the delivery of 60° concrete.

To help you plan your 2019 concrete construction costs we will be implementing on January 1st, 2019 a \$1.50/yd³ increase and on July 1st we will implement an additional \$1.50/yd³ increase for all concrete mixes. We are seeing consistent increases in raw materials, labor, insurance, and increased regulatory costs.

Finally, with the increased scrutiny from agency officials at your jobsites, any spillage of concrete on public roadways or non-compliant washout areas are being carefully observed and fines are being handed out. If you cannot provide a washout area which is contained or we need to return the truck dirty you will have an additional \$25.00 per load fee added to your invoices for our additional handling and cleanup at our locations.

We thank you for your patronage throughout this past year and look forward to serving you in 2019.